

Corporate Profile



Profile

Tharawat Investment House “Tharawat”, established in the Kingdom of Bahrain on 1st June 2008, has an authorized capital of US\$100 million with a paid up capital of US\$33.25 million, and holds a category one Islamic Investment Firm license and operates under the supervision of the Central Bank of Bahrain.

Tharawat aims to add high qualitative value to the Islamic investment sector in the GCC, as well as other Islamic countries, through innovative development investments and a large variety of investment products which primarily focuses on the industrial, agricultural, and services sectors, with a lesser degree of focus on real estate investments.

Tharawat’s investment criteria are to invest in, or buy existing companies, in the GCC with a lesser degree of focus on international markets.

Tharawat main revenue will come from four sources namely; yielding or income generating products during the coming years, Private Equity, Real Estates, and Advisory, Merger & Acquisition services.

SINCE 2008 THARAWAT HAS UNVEILED INVESTMENT OPPORTUNITIES WORTH OF MORE THAN US\$350 MILLION IN DIFFERENT BUSINESS SECTORS.

Vision

To be a leading Sharia'a compliant investment house contributing to the development of industrial, agricultural, and services sectors regionally and internationally and to be viewed as a reference standard in those sectors

Mission

Maximizing Tharawat stakeholders' values, through:

- Introducing high quality Sharia'a compliant investment products, with a high degree of risk management.
- Building Knowledge and expertise in investing and managing industrial, agricultural, and services related investments, with a lesser degree of focus on real estate investments
- Contributing to the socioeconomic development of geographical focus where Tharawat will operate

Investment Philosophy

Our philosophy is to assimilate entrepreneurs and investment bankers to structure pioneering products and services targeting mutual acceptable returns.

Our Model

Tharawat seeks opportunities that are in line with its investment guidelines and invests through one of two ways;

1. Direct investment of its own capital, subsequently offering it to other investors indirectly through a fund.
2. Create a fund and seed it with its own capital, strategic investors, and other investors.

Vision, Mission & Investment Philosophy

- Seeks to earn the utmost trust of investors in terms of “Tharawat’s” capacity to select and manage quality Islamic investment opportunities.
- Be at the forefront of innovative structuring and management of investments to maximize returns and mitigate and manage risks.
- Seeks to capitalize on synergies within “Tharawat’s” investment portfolio.
- Develops innovative and diversified investment products that will assist our clients in maximizing returns and minimizing risks.
- Primarily focuses on identifying, investing in, and managing investments in the GCC countries to capitalise on acquired local knowledge and expertise.
- Recruits, develops, and retains experts to support “Tharawat’s” various fields of interest.
- Establishes high quality efficient network of international business partners to support sustainability of the needed knowledge resources.
- Operates the capital in a highly and efficient manner, and continuously maintain high level of products and services offered to clients.
- Be active in monitoring and researching the most recent developments and trends in all sectors and geographies of interest to Tharawat.
- Attain efficiency in its operation and its communication with its shareholders, investors and partners through use of cutting edge technologies and systems

Strategic Objectives





OUR BOARD OF DIRECTORS TEAM CONSISTS OF A HOMOGENOUS BLEND OF HIGHLY CREDIT WORTHY PRIVATE ESTABLISHMENTS AND INDIVIDUALS FROM VARIOUS GCC COUNTRIES.

Board of Directors

1	2	3
4	5	6

1. Mr. Saeed Bin Abdulla Al Misned

Chairman | State of Qatar

Chairman - Dolphin Holding Co.

2. Mr. Saad Abdulmohsin Al Rossais

Vice Chairman | KSA

Master Degree In Business Administration

Bachelor Degree In Business Administration from King Saud University

Chairman - Saad Al Rossais Real Estate & Commerce Group

Chairman - Saudi-Ukrainian Business Council

Board Member - Confederation of Employers of the Islamic Chamber of Commerce.

3. Mr. Ali Bin Husain Al Sadah

Director and Chairman of Investment Committee | State of Qatar

B.Sc. Sharia'a - Sharia'a College - University of Qatar.

Chairman
Syrian Qatari Company.

Managing Director
Al Rowais Investment Company

Board and Executive Committee Member
Al - Safwa Islamic Financial Services Company
UAE

Board Member
Marina Transportation Co.

Board and Executive Committee Member

National Bank of Qatar
Board Member in MILAHA
Board Member in Dlala Holding.

4. Mr. Khamis Mohammed Buharoon Al Shamsi

Member | UAE

Bachelor of Business and Accounting
UAE University

Board Member and Member of the Executive Committee
Abu Dhabi Islamic Bank

Chairman
Abu Dhabi Financial Services Company

Vice Chairman
Takaful Insurance Company

Board Member
Abu Dhabi National Hotel Company

Founder and Board Member of several Investment and Commercial Companies

5. Mr. Nasir Salim Al Shamsi

Director | UAE

B.Sc. - Business Administration - Accounting
Former Financial Analyst - Abu Dhabi Investment Authority

Chairman and Representative of Late Saeed Sultan Al Darmaki Group;

Al Darmaki Group
Al Darmaki General Trading Est.

Al Darmaki General Trading & Contracting Co.

Al Darmaki Est. for Representing Companies
World of Furniture Est., Atlas Travel, Crystal House Co. & Baby Fashion Est

6. Mr. Othman Bin Khalid Al Dajani Al Otaibi

Director | KSA

PhD in commercial law from the American University of London

Master Degree in Sharia & Law from the Gulf University of Bahrain Postgraduate Diploma in law from the Public Administration Institute (equivalent to Master Degree).

Bachelor of Sharia'a from Imam Mohammed Bin Saud Islamic University

Member of the Saudi Judiciary and the Lawyers Committee in the Eastern Province - KSA

Owner of group of companies in Contracting, Trading and Industries

Owner of the Law Firm of Dr. Othman Khalid Al Dajani Lawyers & Legal Advisors

IN ADDITION TO THE REGULATORY REQUIREMENTS, AND CBB SUPERVISION, THARAWAT HAS AN EXTERNAL SHARIA'A SUPERVISORY COMMITTEE, RESPONSIBLE FOR ENSURING ALL OF THARAWAT'S PRODUCTS, SERVICES AND OPERATIONS ARE IN LINE WITH SHARIA'A PRINCIPLES.

Sharia'a Supervisory



Our strategy is focused on profitable, cash-flow producing businesses with above-average margins and returns on invested capital.

Portfolio companies



Industrial
Agricultural



Sector Focus

The Industrial Sector

Based on the firm belief of Tharawat in the significant importance of the industrial sector, and its ability to yield positive dividends to investors on the one hand, and in the country in which such industries are based on the other; investing in this sector was accredited as one of the most important pillars upon which Tharawat builds its investment policy.

The industrial sector is characterized in being diverse, whereby it encompasses oil and gas, food industries, medical equipment, downstream industries, light industries and others. Furthermore, there are a number of encouraging and tempting factors in this type of investment, such as the increasing gap between offer and demand; in addition to the prospects of receiving continued governmental support, which will undoubtedly reflect positively on the performance of investment, and consequently on the returns of investors.

The Agricultural Sector

This particular sector is of special significance in the GCC region, as demand is on the rise on its products on the one hand, while on the other there is difficulty and parsimony in providing such products due to the scarcity of water in most countries of this region. This issue strongly raises the concept of food security particularly in terms of availing these products that was, still, and will always constitute a major challenge that faces GCC governments.

Based on Tharawat belief in the ability of this sector to attain lucrative returns due to its comprehensiveness and diversity, it focused the investment until now on the parts that cover fodder, livestock, and poultry.

Services Sector

This sector is also favored by Tharawat in being a preferred investment due to the comprehensiveness of its diversity and varied types that range from health care to education; including transport,

hospitality services and others.

It is also envisaged as a promising sector in the region, hence receives continued governmental mandatory support to compensate for the existing shortcomings particularly that it is viewed as an evolving sector in the GCC region. One of its main characteristics is the limited impact of political and economic crisis on it, compared with other sectors.

Real –estate Sector

This particular sector is envisaged as one of the sectors through which Tharawat seeks to achieve lucrative returns on behalf of its investors, by means of acquiring and investing in income generating properties, such as residential, commercial and industrial properties in the GCC region and other geographical regions around the world with a promising future. Investing in such properties is considered attractive due to the ability to generate immediate incomes, and raising capital returns upon exiting such investments.



Services
Real Estate



The strong economic growth and the fast-growing population of young generation in Saudi Arabia have positioned the country as a major foodservice growth market in the Middle East. Between 2005 and 2011, the market for consumer foodservices in Saudi Arabia has witnessed a 6.5% CAGR and was valued at US\$ 6.5 billion.

Fast food stands as the largest segment within the consumer foodservices industry with an estimated 56% of the foodservice market in 2011.

The size of the fast food industry has been estimated at US\$ 3.7 billion and is expected to grow at a CAGR of 5% from 2011-2015.

Hungry Bunny is a branded fast food restaurant chain that is based in Saudi Arabia and has presence in a number of the GCC countries.

It is one of the few locally-owned Saudi businesses operating in this sector with nearly 30 branches in Saudi Arabia.

Hungry Bunny has been operational for more than 23 years and it is a registered trademark globally and has franchises in Bahrain, Kuwait and Oman.

The Company is currently undergoing a vertical integration by constructing a raw food material factory to supply restaurants and supermarkets with fresh chicken and lamb.

Hungry Bunny benefits from strong demand for food in Saudi Arabia, being one of the largest food-consuming markets in the region.

In 2012, Tharawat Investment House launched an investment opportunity to private investors to capitalize on the growing fast food sector in Saudi Arabia through acquiring a 49% stake of Hungry Bunny.

Investment Portfolio

US\$ 200 Million

Hungary Bunny is on its growth
Path to become US\$ 200 million
company by expanding its
Franchises Internationally



THARAWAT SUKUK FUND

During the last decade, the global Islamic finance market recorded an unprecedented growth at a CAGR of around 28% during 2002–10, while its asset size increased from US\$ 145 billion in 2002 to US\$ 1,033 billion in 2010. The robust growth of the Islamic finance market has been accompanied by the emergence of sukuk as a new asset class for investors.

Sukuk, also known as Islamic bonds, are investment certificates that comply with Sharia laws.

During the last decade, the number of global sukuk issuances increased from 35 in 2000 to 211 in 2010. The global sukuk market expanded at a CAGR of close to 42%, from US\$ 0.59 billion in 2000 to US\$ 27.4 billion in 2010.

Tharawat Sukuk Fund is an investment portfolio that provides exposure to government and corporate sukuk in the MENASA region.

The Fund's investment objective is to generate returns by investing in a diversified portfolio of Sharia'a compliant income-producing Sukuk, investments and securities.

The Fund pursues an absolute return (total return) strategy with initial targeted profits of 2 percent above 3 month US\$ LIBOR per annum.

The intention of the Fund is to maximize total investment profit, consisting of a combination of income, capital appreciation and currency gains, consistent with prudent investment management.

The fund aims to make semi-annual cash distributions to investors.

The Fund was launched in February 2010 and has since been one of the leading sukuk product performers in the market.

As at 27 February 2014, the Fund has achieved a total return to investors of 25.48% since inception.

Investment Portfolio

25% return

The Fund has achieved a
return of more than 25% since
inception in February 2010





Marking Tharawat's first investment in the agricultural sector, the Saudi Arabian Feed Company (Aalaaf) is an animal feed manufacturer based in Saudi Arabia.

The Company specializes in manufacturing a wide range of animal feed for the poultry, livestock and dairy industry.

The manufacturing facility was set up by its original owners in 1964 and the company went through a few capacity expansion programmes.

In 2008, the operations of the company ceased due to liquidity issues.

In 2011, Tharawat identified an opportunity in this segment and became the anchor investor for a group of GCC investors to acquire the company.

Tharawat led the investment taking a 70.6% stake in the company.

On taking over the operations, Tharawat put in place a comprehensive strategy to substantially increase the value of the investment through capacity expansion, value added engineering and product mix modifications.

It is a matter of deep satisfaction that within a short time of the takeover, Aalaaf re-commenced operations and has started the journey on its path to profitability.

The main objective of Tharawat is to enable Aalaaf capture a large market share and become recognized as a leading manufacturer of high quality animal feed catering to the expanding agricultural sector in Saudi Arabia.

Investment Portfolio

70.6% stake

Was acquired by Tharawat &
Re-branded to aalaaf



شركة الأعلاف العربية السعودية «أعلاف»
Saudi Arabian Feed Company "aalaaf"



GULF WATER TECHNOLOGY COMPANY LIMITED

A company specialised in the production of water filter cartridges, located in Hidd City, Kingdom of Bahrain.

A first of its kind initiative in Bahrain, this project specializes in the production of water filter cartridges and aims to fill the gap between the demand and supply for high quality water filter cartridges for residential, commercial and industrial use in the G.C.C. region, which is currently met through imports from Asian manufacturers.

Since the launch of the project in 2009, the factory has seen significant developments and the project is now at an advanced pre-production phase.

PMI Inc., USA, an international expert in melt blown technology, is the joint venture equity and technical partner for the project. Post the basic test production of the first line, the produced filter cartridges samples were taken to IBR Laboratories, USA, a specialty Laboratory for quality testing.

IBR Laboratories have confirmed that the filter cartridges samples are of a high standard.

At a 5 – 8 micron level, our products showed efficiency close to 97% vis-à-vis competition where the efficiency is in the region of 34%.

Investment Portfolio



US\$ 35 million Project

Environment friendly processes
based on Melt Blown Technology

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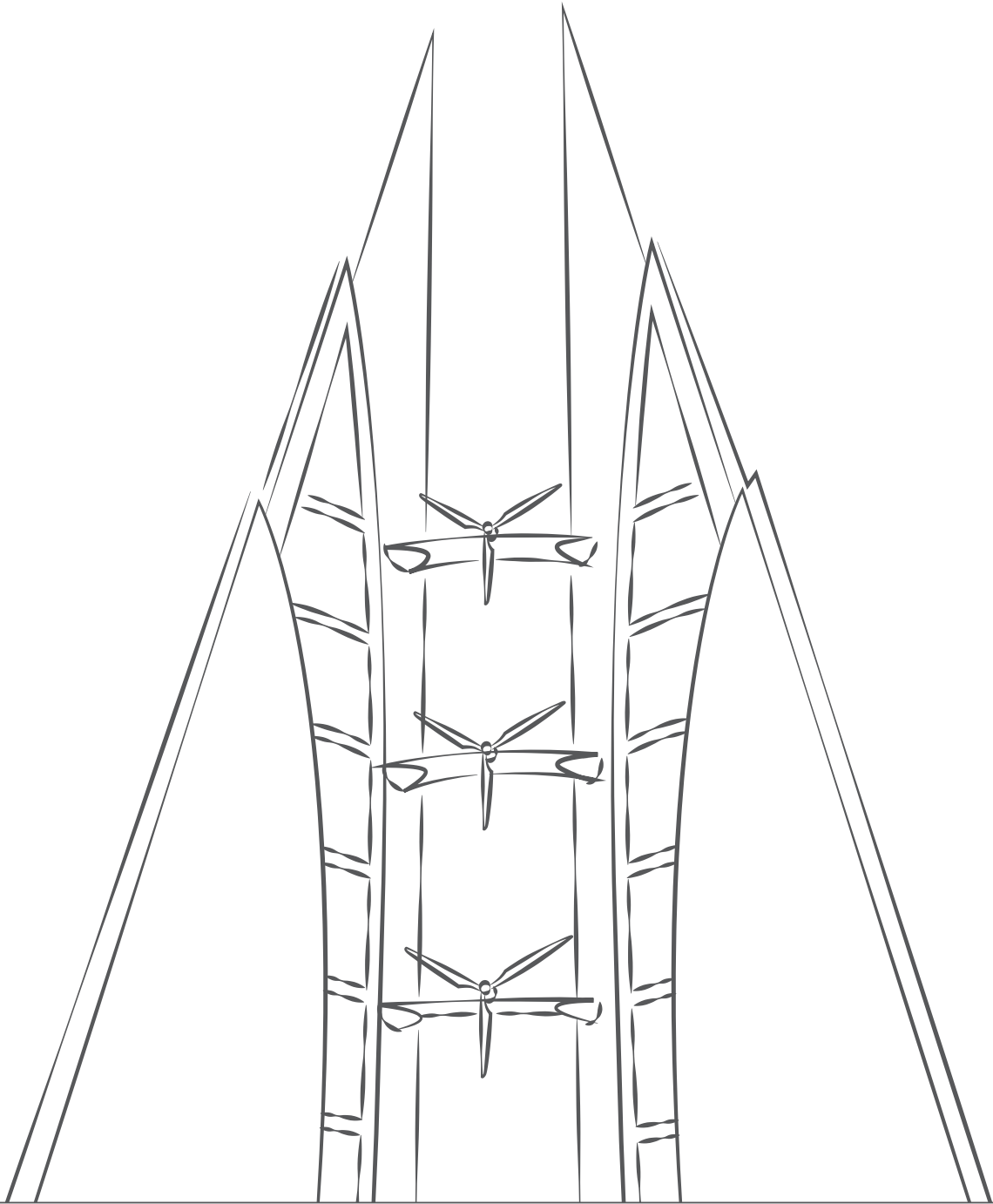
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Thriving Together

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